

PERSONAL INFORMATION

	PROSDOCIMI MARCO	
		1950

PROFESSIONAL EXPERIENCE

PROFESSIONAL ACTIVITY

Collaborates as a consultant with Pharmaceutical Companies, with Investment Funds and with Research Organizations, focusing his activity in the areas of Research and Development, including clinical development. He has collaborated with many Pharmaceutical Companies, presently he is Managing Director of Rare Partners, a non profit company located in Milano, devoted to development of drugs and of diagnostics for rare diseases. The company has been founded in March 2010 with the aim of covering the gap now existing between basic research results and their application in the clinical setting (www.rarepartners.org).

RELEVANT PREVIOUS EXPERIENCE

2013 -2016: Prismic Pharmaceuticals (Scottsdale, Arizona), where he collaborated as a consultant in the projects related to chronic kidney disease and pain. His responsibility has been to collaborate as a senior scientific advisor on the design and organization of preclinical and clinical work.

2009-2010: BioPharmaNet, a network of academic and industrial laboratories, located in the Emilia-Romagna region (Italy), active in research and innovation for industry in the field of Life Sciences, where he was Marketing Manager

2006-2010 ReDD srl (Roma), spin-off of the University of Roma Tor Vergata devoted to discovery and early development in the field of biomedical products, where he was scientific leader of a project for new companies development funded by the Italian Ministry of Scientific Research

2005-2009: PharmEste, srl (Ferrara), spin-off of the University of Ferrara devoted to drug discovery and development in the field of TPRV receptors, where he has covered several roles, including the position of R&D Director

2003-2005: Trastec scpa, (previously named Padova Ricerche), a non profit organisation whose main owner was the University of Padova, active in the field of research management and education, working in many cases with companies and public institutions, where he has been general director

1996-2004: Angelini Ricerche (Pomezia- Roma), where he collaborated in the activities of pharmacological laboratories in the area of pre-clinical pharmacological and toxicological R&D, mainly involved in Pain and Inflammation research.

1999-2002: Scientific Park Galileo Galilei (Padova), where he has been in charge of a project named SIL (Integrated System of Laboratories) with the aim to integrate several University and private Laboratories, upgrading their capability and obtaining accreditation for specific tests in different areas, in order to provide optimal service to local industries.

1996-2002: Tecnofarmaci (Pomezia- Roma), where he co-ordinated the preparation of grant proposals involving Pharmaceutical Companies and academic researchers.

1992-1996: Director of Research in Fidia Research Laboratories.

1990-1992: Director of Pre-Clinical and Clinical Pharmacological Research in Fidia Research Laboratories.

1981-1990: Head of Cardiovascular Research Group in Fidia Research Laboratories

1979-1980: Research Associate at the Department of Pharmacology, Jefferson Medical College, Philadelphia

1973-81: Research fellow at the University of Padova, Institute of Pharmacology

UNIVERSITY EDUCATION:

Graduated "summa cum laude" in Pharmacy at the University of Padova (July 1973), with the thesis: "Significance of glucose metabolism with respect to lipomobilization and the age of the animal". Research carried out under the guidance of prof. Giuliana Fassina.

PERSONAL SKILLS

Mother tongue

Italian

Other languages

English

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
Excellent	Excellent	Excellent	Excellent	Excellent

ACTIVITIES PERFORMED IN THE PAST AND IN THE PRESENT POSITION

- Scientific Research in the fields of cardiovascular pharmacology, autonomic innervations and inflammation/pain
- Meetings with Regulatory Authorities at national and international level (CPMP, EMA)
- Management of a company including the preparation of the financial reports, of the documents for the Board and of the relationships with the internal and external auditors
- Management of internal Research Groups and of research projects in collaboration with academic groups at international level. Preparation of budget, forecast and final reports of expenses
- Management of relationships with CROs in the fields of toxicology, ADME, pharmacology and clinical research
- Preliminary contacts for licensing-in and licensing-out of drugs and drug candidates
- Preparation of patent applications and documents related to patent litigation
- Preparation of grant applications and of final reports for activities related to R&D, to continuing education and to industrial reconversion
- Organisation of meeting on local, national and international level
- Knowledge of the rules and bodies involved in the process of laboratory accreditation and product certification

SPECIFIC EXPERIENCE IN SECURING COMPETITIVE FUNDING AND IN THE REVIEW AND ASSESSMENT OF RESEARCH PROPOSALS

- •As Managing Director of Rare Partners, he has been awarded competitive grants by the Wellcome Trust (Pathfinder Award in 2014 and Innovator Award in 2018), by the Eurotransbio Project, by Regione Lombardia and by Milan Chamber of Commerce.
- •Member of the national list of experts in charge of the evaluation of research programs submitted for financial help to the Ministry of Education, University and Research (MIUR) and to the Ministry of Industry, Trade and Handicrafts (MAP).
- •Member of the regional lists of project reviewers for the following Italian Regions: Veneto, Lombardia, Piemonte, Sardegna, Toscana and Emilia-Romagna.
- •Member of the EUREKA Independent Technical Experts database

RESEARCH ACTIVITIES

Member of several Scientific Societies and author of more than 120 papers, 200 abstracts and several patents, on cardiovascular and autonomic pharmacology, both at preclinical and clinical level

PAST AND PRESENT APPOINTMENTS

Member of the Technical Scientific Committee of several National Research Plans

Member of the Scientific Board of CM&D Pharma (London, UK), a pharmaceutical company establishing niche products and technology platforms for their development and commercialisation.

TEACHING , EDITORIAL AND CONGRESSUAL EXPERIENCE

TEACHING ACTIVITY

He has been appointed Contract Professor of Pharmacology and Molecular Therapies within the graduation course of Medical Biotechnologies, University of Padova for 2013-2014.

From 1981 to 1986 has been repeatedly appointed Contract Professor at the School for Specialization in Hospital Pharmacy, University of Padova, teaching "Documentation and information on drugs"

Frequent participant as a speaker to seminar for undergraduate and graduate students in the field of biotechnology and drug development.

Author, in collaboration with Bianchi.W, Cavalletti E., Ceserani R., Del Mastro S., Ongini E., Ottolenghi L. and Zaccarini P of an educational paper on drug discovery and drug development, entitled: Come nascono i nuovi farmaci. Un processo lungo e costoso, published on Le Basi Razionali della Terapia, vol XXX, pg 1-42, 2000

EDITORIAL RESPONSABILITIES

•Neural mechanisms and cardiovascular disease, Editors B.Lown, A.Malliani and M. Prosdocimi, Fidia Research Series Vol.5, 1986, Liviana Press/Springer Verlag Ed.

•A selection of papers based on presentations at the First Meeting of the Italian Society for Neurovegetative Research, editors A. Malliani and M. Prosdocimi, J. Auton. Nerv. Syst. 30(S) 1990, Elsevier Science Publishers B.V. Amsterdam.

•Il Laboratorio Endoteliale. A cura di E. Dejana e M. Prosdocimi. Il Pensiero Scientifico Editore, 1991.

CONGRESSUAL ACTIVITY

Scientific Secretary of the Joint Meeting of German and Italian Pharmacologists, Venezia, 4-6 October 1977.

Member of the Scientific Committee or invited speaker in several international meeting, including:

- International Symposium on Neural Mechanisms and Cardiovascular Disease. S. Margherita Ligure, 1-3 Maggio 1985.
- 1° Congresso della Società Italiana di Ricerca Neurovegetativa, Montecatini Terme, 1-3 Giugno 1989.
- 15°Congresso Nazionale della Società Italiana di Urodinamica, Padova 20-22 Novembre 1991.
- 1st European Congress on Clinical Pharmacological and Toxicological Services. Grado (UD), 16-18 Settembre 1992.
- XXI Int. Congress of Neurovegetative Research. Bologna, 5-7 April, 1993.

DRIVING LICENSE

Car driving license since 1968